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# KRWSA - KERALA PROCUREMENT OF GOODS UNDER SHOPPING PROCEDURES

(For Contracts valued less than the equivalent of US \$10,0000 each)

Project : Second Kerala Rural Water Supply & Sanitation Project

SUPPLY OF GOODS & SETTING UP OF VIDEO CONFERENCING FACILITY IN THE OFFICES OF KRWSA

# INVITATION FOR QUOTATIONS FOR SUPPLY AND INSTALLATION OF GOODS UNDER SHOPPING PROCEDURES

No. KRWSA-PMU/281/2018-TA (Proc)

Dated: 19/02/2019

Dear Sirs,

SUBJECT: INVITATION FOR QUOTATIONS FOR SUPPLY OF GOODS AND SETTING UP OF VIDEO CONFERENCING FACILITY IN THE OFFICES OF KRWSA(KERALA RURAL WATER SUPPLY AND SANITATION AGENCY), REG:-

- 1. You are invited to submit your most competitive quotation for the supply of the following goods and setting up of a video conferencing facility connecting the following offices.
- (1) KRWSA(Kerala Rural Water Supply and Sanitation Agency), PMU(Project Management Unit),  $3^{\rm r}$  d Floor, PTC Towers, S.S. Kovil Road, Thampanoor, Thiruvananathapuram
- (2) KRWSA, RPMU(Regional Project Management Unit), 2<sup>nd</sup> Floor, Building No.III/253, Near AKG Hospital, Thalap, Kannur-670 002
- (3) KRWSA, RPMU, MMC.X/108-112, 2nd Floor, UMK Tower, Jubilee Road, Uphill, Malappuram-676 505
- (4) KRWSA, RPMU, 1st Floor, Matha Arcade, Thodupuzha-685584

| Sl.<br>No. | Brief Description of the Goods          | Specifications<br>*    | Quantity | Delivery<br>Period | Place<br>of<br>Delivery                                | Installatio<br>n Require<br>ment,<br>if any |
|------------|---|------------------------|----------|--------------------|--|---|
| 1          |   | Separately<br>attached | 1        | 15 days            | KRWSA,<br>PMU,<br>Thiruvananthap<br>uram               | Yes   |
| 2          | Display / TV /<br>Console<br>(40 / 42") | Separately<br>attached | 1**      | 15 days            | KRWSA,<br>RPMU,<br>Kannur                              | Yes   |
| 3          | Camera PTZ                              | Separately<br>attached | 1        | 15 days            | KRWSA,<br>PMU,<br>Thiruvananthap<br>uram               | Yes   |
| 4          | VC Camera                               | Separately<br>attached | 3        | 15 days            | KRWSA,<br>RPMU,<br>Kannur,<br>Malappuram<br>and Idukki | Yes   |

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| 5 |  | Separately<br>attached | 4                  | 15 days | One each f<br>or<br>each office | Yes |
|---|--|------------------------|--------------------|---------|---------------------------------|-----|
| 6 | All the adjoinin g materials such as HDMI/USB cable, camera stand etc required for the setting up of the video conferencing facility | uality                 | as<br>requ<br>ired | 15 days | 4 offices                       | Yes |

- \* Where ISI certification marked goods are available in market, procurement should generally be limited to goods with those or equivalent marking only.
- \*\* Two no. of TV Sets available with KRWSA should be used for setting up the facility in the offices in Malappuram and Thodupuzha.
- 2. Government of India has received a Credit from the International Development Association (IDA) in various currencies equivalent to US\$ 155.3 Million towards the cost of the Second Kerala Rural Water Supply & Sanitation Project and intends to apply part of the proceeds of this credit to eligible payments under the contract for which this invitation for quotations is issued.

#### 3. Bid Price

- a) The contract shall be for the full quantity as described above. Corrections, if any, shall be made by crossing out, initialing, dating and re writing.
- b) All duties and taxes including GST and other levies payable on the raw materials and components and service shall be included in the total price.
- c) GST and any other taxes in connection with the sale and service shall be shown separately.
- d) The rates quoted by the bidder shall be fixed for the duration of the contract and shall not be subject to adjustment on any account.
- e) The Prices shall be quoted in Indian Rupees only.

#### 4. Special conditions .

- (1) The service provider must produce MAF(Manufacturer Authorisation Form) along with the quotation to ensure the supplier provides the OEM(Original Equipment Manufacturer) warranty.
- (2) Proper tax invoice and documents of warranty and guaranty, if any should be produced for the electronic/electric items
- (3) The service provider must have at least 3 years experience with Government business in India
- (4) All the adjoining components such as HDMI/USB cables, camera stand etc must be provided by the service provider without any extra cost.
- (5) Electricity Power and internet connectivity will be provided by KRWSA
- (6) The service provider will be responsible for supply of the items to the locations and for installation and configuration of the video conferencing system by their own means and cost.

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- (7) After completion of the setting up of the video conferencing facility, the service provider should provide a demo cum training of the video conferencing system in each of the office.
- (8) Initial warranty for one year should be provided by the service provider for the system without any additional cost and should mention the cost of additional 2 years warranty.
- 5. Each bidder shall submit only one quotation. Bidder shall not contact other bidders in matters relating to this quotation.

#### 6. Validity of Quotation

Quotation shall remain valid for a period not less than 45 days after the deadline date specified for submission.

#### 7. Evaluation of Quotations

The Purchaser will evaluate and compare the quotations determined to be substantially responsive i.e. which

- (a) are properly signed; and
- (b) conform to the terms and conditions, and specifications.

The Quotations would be evaluated for all the items together. GST and any other tax in connection with sale of goods and service shall not be taken into account in evaluation.

#### 8. Award of contract

The Purchaser will award the contract to the bidder whose quotation has been determined to be substantially responsive and who has offered the lowest evaluated quotation price.

- 8.1 Notwithstanding the above, the Purchaser reserves the right to accept or reject any quotations and to cancel the bidding process and reject all quotations at any time prior to the award of contract.
- 8.2 The bidder whose bid is accepted will be notified of the award of contract by the Purchaser prior to expiration of the quotation validity period. The terms of the accepted offer shall be incorporated in the supply order.
- 9. Payment shall be made immediately after delivery of the goods, successful setting up of the video conferencing system and demo/training.
- 10. Normal commercial warranty/ guarantee shall be applicable to the supplied goods.
- 11. You are requested to provide your offer latest by 4 P.M. on 28 Februay, 2019 (Thursday).

12. We look forward for receiving your quotations and thank you for your interest in this project.

Name: ANJU MARY MATHEW

Director (Finance & Administration)

KRWSA, 3<sup>rd</sup> Floor, PTC Towers,

S.S. Kovil Road, Thampanoor,

Thiruvananthapuram.

Tel No. 0471 - 2337002, Extn:202, 208, 220

#### FORMAT OF QUOTATION\_\*\*\*

| Sl.<br>No. | Description<br>Goods        | Specifications | Qty. | Unit | Quoted Unit<br>Rate in Rs. | Total Amount |          |
|------------|-----------------------------|----------------|------|------|----------------------------|--------------|----------|
|            |                             |                |      |      |                            | In Figures   | In Words |
|            |                             |                |      |      |                            |              |          |
|            |                             |                |      |      |                            |              |          |
|            |                             |                |      |      |                            |              |          |
|            |                             |                |      |      |                            |              |          |
|            |                             |                |      |      |                            |              |          |
|            |                             |                |      |      |                            |              |          |
|            |                             |                |      |      |                            |              |          |
|            |                             |                |      |      |                            |              |          |
|            | TOTAL :                     |                |      |      |                            |              |          |
|            | GST and other taxes, if any |                |      |      |                            |              |          |

Gross Total Cost: Rs. .....

We also confirm that the normal commercial warrantee/guarantee of ...... months shall apply to the offered goods.

We also hereby certify that we have taken steps to ensure that no person acting for us or on our behalf will engage in bribery or collusive agreements with competitors.

Name, designation and Signature of Supplier Full Address

# Attachment to Quotation No.K.RWSA-PMU/ 281/2018-TA(proc) dt. 19/2/2019.

# Specifications

#### Camera for PMU (1 no)

| SI. No. | Parameter               | Specifications   |  |
|---------|-------------------------|--|--|
| 1       | Sensor                  | The sensor should be 1/2.8" 5MP CMOS or better.  |  |
| 3       | Back Light Compensation | Should have a selectable Back-light compensation   |  |
| 4       | S/N ratio               | Should have a S/N Ratio of >50db.  |  |
| 5       | Iris                    | Should have an Auto/Manual Iris  |  |
| 6       | Optical Zoom            | Should have a 10 X Optical ZOOM or better  |  |
| 7       | Field of View           | Should have minimum 60 degrees or higher   |  |
| 8       | Video Interface         | Should have a standard Video Output through USB  |  |
| 9       | Video Signal Support    | Should support Video format of 1280x 720 @30p, upto 1080p @30 through Mjpg or equivalent |  |
| 10      | Control Port            | Should have an RS 232 port for Communication, EIA/RS-232 (Bidirectional)                 |  |
| 11      | Presets                 | Should have at least 10 or more Position Presets   |  |
| 12      | Pan Range               | Should have a Pan Rotation Angle of -140 degrees to +140 Degrees or better               |  |
| 13      | Tilt Range              | Should have a Tilt Rotation Angle of -20 degrees to + 20 degrees or better               |  |
| 14      | Accessory               | Should be supplied with remote control, USB cable and Indian std. power adapter          |  |
| 15      | Warranty                | 3 years OEM warranty   |  |

#### Camera for Regional offices (3 nos)

| SI.<br>No. | Parameter             | Specifications   |
|------------|-----------------------|--|
| 1          | Image Sensor          | 2MP CMOS or better   |
| 2          | Max. Video Resolution | 1920 x 1080 Pixels ( 1080p @ 30fps)  |
| 3          | Support resolution    | should support the following : 1920 x 1080, 1280 x 720, 1024 x 768, 800 x 600, 640 x 480 |

| 4  | Video encoding | H.264, MJPEG, YUV2 or better                          |
|----|----------------|---|
| 5  | Viewing Angle  | It should have a minimum of 96 degrees field of view. |
| 6  | Interface      | USB   |
| 7  | White Balance  | The system should have an auto White balance          |
| 8  | Color          | It should support 24 bit color or better.             |
| 9  | Camera Cable   | It should come up with at least 1.5 m camera cable.   |
| 10 | Aspect Ratio   | the system should support 16:9 or higher              |
| 11 | Warranty       | 3 years OEM warranty                                  |

## Audio device (Speaker with Microphone) – 4 nos

| SI.<br>No. | Parameter              | Specifications   |
|------------|------------------------|--|
| 1          | General                | Web Conference Microphone & Speaker  |
| 2          | External Interface     | USB 2.0 full Speed, 3.5mm Connection for external Loud Speakers or Headphones. |
| 3          | Power                  | USB Power from PC and Laptop   |
| 4          | Microphones            | Should have three or more microphones  |
| 5          | Speaker                | Integrated Speaker   |
| 6          | Echo Cancellation      | Inbuilt Echo Cancellation  |
| 7          | Audio Pick Up<br>Range | Upto 9ft or better   |
| _ 8        | Cable                  | USB 2.0 or equivalent  |
| 9          | Noise Reduction        | Inbuilt Noise Cancellation   |
| 10         | Output Level           | 85dBA or better  |
| 11         | Warranty               | 3 Years OEM warranty   |

## Television for PMU (1 no)

| SI. No. | Parameter | Specifications |
|---------|-----------|----------------|
| 1       | Display   | 50 Inch        |
| 2       | Туре      | LED            |

| 3 | Resolution                  | Full HD, 1920 x 1080 Pixels or better                     |
|---|-----------------------------|---|
| 4 | Connectivity                | HDMI, USB ports, VGA ports, 3.5mm audio jack and AV ports |
| 5 | Analog TV Reception Formats | PAL, NTSC, SECAM  |
| 6 | Image Formats Supported     | JPEG and similar  |
| 7 | Video Formats Supported     | 3GP, AVI, MP4, WMV  |
| 8 | Audio Formats Supported     | AAC, MP3, WAV, WMA  |
|   | Warranty                    | 3 Years OEM warranty                                      |

# Television for Regional offices (1 no)

| SI. No. | Parameter                   | Specifications  |
|---------|-----------------------------|---|
| . 1     | Display                     | 40 / 42 Inch  |
| 2       | Туре                        | LED   |
| 3       | Resolution                  | Full HD, 1920 x 1080 Pixels or better                     |
| 4       | Connectivity                | HDMI, USB ports, VGA ports, 3.5mm audio jack and AV ports |
| 5       | Analog TV Reception Formats | PAL, NTSC, SECAM  |
| 6       | Image Formats Supported     | JPEG and similar  |
| 7       | Video Formats Supported     | 3GP, AVI, MP4, WMV  |
| 8       | Audio Formats Supported     | AAC, MP3, WAV, WMA  |
| 9       | Warranty                    | 3 Years OEM warranty                                      |

# Compliance sheet for Camera for PMU

| SI.      | Parameter               | Specifications              | Compliance | Deviations<br>if Any |
|----------|-------------------------|-----------------------------|------------|----------------------|
|          |                         |                             | Yes / No   | II Any               |
| 1        | Sensor                  | The sensor should be 1/2.8" |            |                      |
| <u> </u> |                         | 5MP CMOS or better.         | <u> </u>   |                      |
| 3        | Back Light Compensation | Should have a selectable    |            |                      |
| <u> </u> |                         | Back-light compensation     | <u> </u>   |                      |
| 4        | 5/N ratio               | Should have a S/N Ratio of  |            |                      |
|          |                         | >50db.                      |            |                      |
| 5        | lris                    | Should have an Auto/Manual  | ļ          |                      |
|          |                         | lris                        |            |                      |
| 6        | Optical Zoom            | Should have a 10 X Optical  |            |                      |
|          |                         | ZOOM or better              |            |                      |
| 7        | Field of View           | Should have minimum 60      |            |                      |
|          |                         | degrees or higher           |            |                      |
| 8        | Video Interface         | Should have a standard      |            |                      |
|          | Video meeridee          | Video Output through USB    |            |                      |
| 9        |                         | Should support Video format |            |                      |
|          | Video Signal Support    | of 1280x 720 @30p, upto     |            |                      |
|          | Aloeo alguar aupport    | 1080p @30 through Mjpg or   |            |                      |
|          |                         | equivalent                  |            |                      |
| 10       |                         | Should have an RS 232 port  |            |                      |
|          | Control Port            | for Communication, EIA/R5-  |            |                      |
|          |                         | 232 (Bidirectional)         |            |                      |
| 11       | B                       | Should have at least 10 or  |            |                      |
|          | Presets                 | more Position Presets       |            |                      |
| 12       |                         | Should have a Pan Rotation  |            |                      |
|          | Pan Range               | Angle of -140 degrees to    |            |                      |
|          | _                       | +140 Degrees or better      |            |                      |
| 13       |                         | Should have a Tilt Rotation |            |                      |
| ]        | Tilt Range              | Angle of -20 degrees to +20 |            |                      |
|          |                         | degrees or better           |            |                      |
| 14       |                         | Should be supplied with     |            |                      |
|          | l .                     | remote control, USB cable   |            |                      |
|          | Accessory               | and Indian std. power       |            |                      |
|          |                         | adapter .                   | <b>!</b>   |                      |
| 15       | Warranty                | 3 years OEM warranty        | <u> </u>   |                      |
|          | <del></del>             |                             |            |                      |

## **Camera for Regional offices**

| ŠI.<br>No. | Parameter                | Specifications   | Compliance<br>Yes / No | Deviations<br>if Any |
|------------|--------------------------|--|------------------------|----------------------|
| 1          | Image Sensor             | 2MP CMOS or better   |                        |                      |
| 2          | Max. Video<br>Resolution | 1920 x 1080 Pixels ( 1080p @<br>30fps)   |                        |                      |
| 3          | Support resolution       | should support the following:<br>1920 x 1080,<br>1280 x 720,<br>1024 x 768,<br>800 x 600,<br>640 x 480 |                        |                      |
| 4          | Video encoding           | H.264, MJPEG, YUV2 or better   |                        |                      |
| 5          | Viewing Angle            | It should have a minimum of<br>96 degrees field of view.   |                        |                      |
| 6          | Interface                | USB  |                        |                      |
| 7          | White Balance            | The system should have an auto White balance   |                        |                      |
| 8          | Calor                    | It should support 24 bit color or better.  |                        |                      |
| 9          | Camera Cable             | It should come up with at<br>least 1.5 m camera cable.   |                        |                      |
| 10         | Aspect Ratio             | the system should support<br>16:9 or higher  |                        |                      |
| 11         | Warranty                 | 3 years OEM warranty   |                        |                      |

# Audio device (Speaker with Microphone)

| 51. | Parameter          | Specifications   | Compliance | Deviations |
|-----|--------------------|--|------------|------------|
| No. |                    | <u> </u>   | Yes / No   | if Any     |
| 1   | General            | Web Conference Microphone & Speaker  |            |            |
| 2   | External Interface | USB 2.0 full Speed, 3.5mm Connection for external Loud Speakers or Headphones. |            |            |

| 3  | Power                  | USB Power from PC and Laptop          |  |
|----|------------------------|---------------------------------------|--|
| 4  | Microphones            | Should have three or more microphones |  |
| 5  | Speaker                | Integrated Speaker                    |  |
| 6  | Echo Cancellation      | Inbuilt Echo Cancellation             |  |
| 7  | Audio Pick Up<br>Range | Upto 9ft or better                    |  |
| 8  | Cable                  | USB 2.0 or equivalent                 |  |
| 9  | Noise Reduction        | Inbuilt Noise Cancellation            |  |
| 10 | Output Level           | 85dBA or better                       |  |
| 11 | Warranty               | 3 Years OEM warranty                  |  |

# Television for PMU (1 no)

| SI.<br>No. | Parameter                   | Specifications  | Compliance | Deviations<br>if Any |
|------------|-----------------------------|---|------------|----------------------|
|            |                             |   | Yes / No   |                      |
| 1          | Display                     | 50 Inch   |            |                      |
| 2          | Туре                        | LED   |            | :                    |
| 3          | Resolution                  | Full HD, 1920 x 1080<br>Pixels or better                        |            |                      |
| 4          | Connectivity                | HDMI, USB ports, VGA<br>ports, 3.5mm audio jack<br>and AV ports |            |                      |
| 5          | Analog TV Reception Formats | PAL, NTSC, SECAM  | -          |                      |
| 6          | Image Formats Supported     | JPEG and similar  | -          |                      |
| 7          | Video Formats<br>Supported  | 3GP, AVI, MP4, WMV  |            |                      |
| 8          | Audio Formats<br>Supported  | AAC, MP3, WAV, WMA  |            |                      |
|            | Warranty                    | 3 Years OEM warranty  |            |                      |

# Television for Regional offices (1 nos)

| SI.<br>No. | Parameter                      | Specifications  | Compliance<br>Yes / No | Deviations<br>If Any |
|------------|--------------------------------|---|------------------------|----------------------|
| 1          | Display                        | 40 / 42 Inch  |                        |                      |
| 2          | Туре                           | LED   |                        |                      |
| 3          | Resolution                     | Full HD, 1920 x 1080<br>Pixels or better                  |                        | _                    |
| 4          | Connectivity                   | HDMI, USB ports, VGA ports, 3.5mm audio jack and AV ports |                        |                      |
| 5          | Analog TV<br>Reception Formats | PAL, NTSC, SECAM  |                        |                      |
| 6          | Image Formats Supported        | JPEG and similar  |                        |                      |
| 7          | Video Formats<br>Supported     | 3GP, AVI, MP4, WMV  |                        |                      |
| 8          | Audio Formats<br>Supported     | AAC, MP3, WAV, WMA  |                        |                      |
| 9          | Warranty                       | 3 Years OEM warranty                                      |                        | -                    |